
SCOTT-MACON

INVESTMENT BANKING

HEALTHCARE INDUSTRY

Quarterly Update | Q4 2023



M&A ADVISORY | VALUATION SERVICES | ADVISORY SERVICES | DEBT/EQUITY FINANCINGS

Introduction

We are pleased to provide you with Scott-Macon's Q4 2023 Healthcare Industry Update. Please contact Nathan Cortright at 203-246-6527 or ncortright@scott-macon.com should you wish to discuss how Scott-Macon can help you to achieve your business objectives.

Q4 2023 showed a large increase in M&A deal announcements in the healthcare M&A, outpacing other industries with a staggering 277 deals announced. Valuations continue to be driven by strong buyer interest from both strategic acquirers and financial buyers.

- Healthcare services M&A activity showed an average valuation for the last 18 months of 2.50x revenues and 12.4x EBITDA.
- The provider segment M&A activity showed an average valuation for the last 18 months of 1.86x revenues and 10.5x EBITDA.
- The products segment M&A activity showed an average valuation for the last 18 months of 1.83x revenues and 6.7x EBITDA.
- These valuation statistics best represent large-cap companies, since smaller transactions generally involve privately-held companies where transaction values are less often disclosed.
- Scott-Macon's financial professionals maintain that the healthcare sector will continue to be viewed as an attractive sector for investment due to the essential nature of its services and the long history of growth in the sector above the overall economy in a wide range of macro-environments.
- As one of the nation's longest-established investment banks, the opinions of Scott-Macon are rooted in our extensive current and historical industry data and research, input from our clients, and a wealth of professional experience.

SEGMENT SNAPSHOT

\$ in millions	M&A Stats Q4-23		Trailing 18mo M&A Median		Public Comps	
	# Deals	TEV	TEV / Revenue	TEV / EBITDA	TEV / Revenue	TEV / EBITDA
Healthcare IT and Tech-enabled Services	49	\$ 1,309.2	1.76x	10.7x	2.38x	17.9x
Consumer Driven Healthcare	3	-	4.50x	NA	2.39x	31.2x
Facilities Management	6	-	2.39x	NA	1.89x	13.5x
Workforce Solutions	6	300.20	2.88x	NA	1.08x	8.3x
Insurance - Commercial	5	-	NA	NA	0.68x	12.2x
Insurance - Government	-	-	NA	NA	0.82x	8.6x
Distribution	-	-	NA	NA	0.44x	11.7x
Labs	4	275.6	1.52x	14.2x	2.11x	13.1x
Services Segment	73	\$ 1,885.1	2.50x	12.4x	1.49x	12.6x
Acute	9	\$ 2,600.0	4.35x	16.0x	1.42x	8.9x
Senior Living / Long-term Care	14	-	6.08x	NA	1.57x	16.5x
Behavioral	16	180.0	2.10x	NA	3.01x	11.5x
Home Health	5	-	1.67x	15.1x	1.59x	17.5x
Specialty	88	1,360.1	1.47x	6.1x	1.83x	11.3x
Providers Segment	132	\$ 4,140.1	1.86x	10.5x	1.59x	11.5x
Supplies & Distribution	8	\$ 320.00	1.03x	4.1x	1.34x	12.3x
Durable Medical Equipment	3	75.0	0.90x	NA	5.88x	19.4x
Medical Devices & Products	7	5.8	3.36x	7.7x	4.53x	16.1x
Specialty Devices & Products	26	3,283.8	2.08x	6.7x	4.72x	26.8x
Consumer	-	-	3.54x	NA	3.40x	11.8x
Products Segment	44	\$ 3,684.6	1.83x	6.7x	4.53x	16.1x

(1) Based on Scott-Macon's Healthcare M&A database that goes back to 2001, table does not include deals that fall into other healthcare categories.

Notable Deals

DEAL SPOTLIGHT

November 1, 2023 (Announced)



\$675M
Sale Price

2,600
Employees

1997
Founded

- R1 RCM, a leading revenue cycle management firm has announced its acquisition of Acclara, Providence’s Modular Services Business
- Providence is among the top 10 U.S. integrated delivery networks (IDNs) focused on innovative delivery models and technology.
- “We are pleased to complete the acquisition of Acclara and enter into our long-term partnership with Providence, and we look forward to the significant value we believe this transaction will create for customers and shareholders. Acclara strengthens our position as the trusted partner of choice in revenue cycle management and extends our ability to deploy advanced technology solutions and drive execution to improve customer and patient outcomes”-Lee Revis, CEO, R1.

LARGEST DEALS

\$ in billions

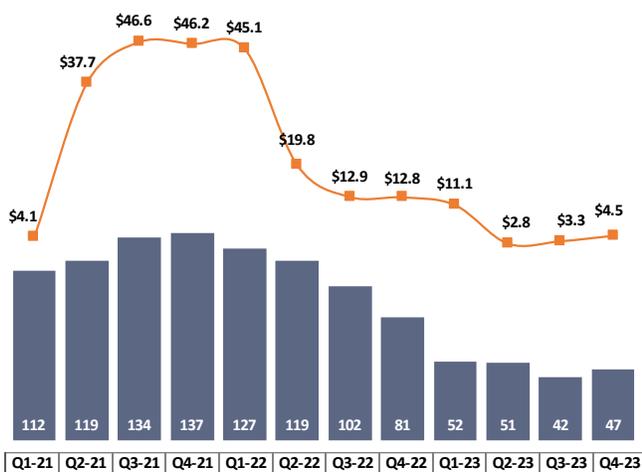
Acquirer	Target	Fast Facts	Acquirer	Target	Fast Facts
<p>1</p>		<p>TEV: \$2.4 Revenue: \$0.6 Founded: NA Seg: Acute</p>	<p>6</p>		<p>TEV: \$0.4 Revenue: NA Founded: 2019 Seg: SD&P</p>
<p>2</p>		<p>TEV: \$1.9 Revenue: \$0.5 Founded: 1991 Seg: SD&P</p>	<p>7</p>		<p>TEV: \$0.4 Revenue: NA Founded: 2007 Seg: SD&P</p>
<p>3</p>		<p>TEV: \$0.7 Revenue: NA Founded: 1997 Seg: Other</p>	<p>8</p>		<p>TEV: \$0.3 Revenue: NA Founded: 1969 Seg: Supl.</p>
<p>4</p>		<p>TEV: \$0.7 Revenue: \$0.5 Founded: 2009 Seg: Pharma Outsourcing</p>	<p>9</p>		<p>TEV: \$0.3 Revenue: \$0.1 Founded: 1980 Seg: Staff</p>
<p>5</p>		<p>TEV: \$0.6 Revenue: NA Founded: 2020 Seg: Specialty</p>	<p>10</p>		<p>TEV: \$0.3 Revenue: <\$0.1 Founded: NA Seg: Docs</p>

Private Equity Group (“PEG”) vs Corporate Acquirers

- For the 30th straight quarter in a row, healthcare M&A volume exceeded more than 200 deals
- This quarter’s total announced healthcare deals (277) remains in the upper range of data points since 2001
- Add-on activity by private equity-backed companies continues at historic levels

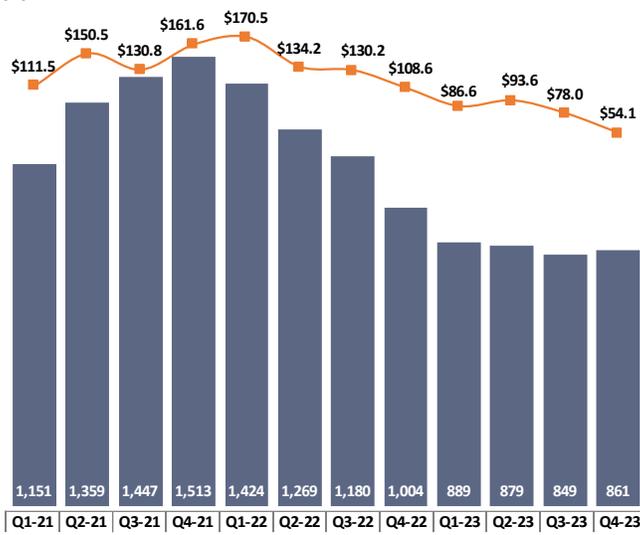
PEG PLATFORM DEAL TRENDS (TTM) ⁽¹⁾ ⁽²⁾

\$ in billions



CORPORATE DEAL TRENDS (TTM) ⁽¹⁾ ⁽²⁾

\$ in billions



Quarter	Deals	Value (\$)
Q1-21	44	2,788
Q2-21	27	33,717
Q3-21	35	9,573
Q4-21	31	120
Q1-22	34	1,688
Q2-22	19	8,403
Q3-22	18	2,683
Q4-22	10	48
Q1-23	5	0
Q2-23	18	29
Q3-23	9	3,199
Q4-23	15	1,227

Quarter	Deals	Value (\$)
Q1-21	398	40,841
Q2-21	388	42,275
Q3-21	329	24,455
Q4-21	398	54,034
Q1-22	309	49,695
Q2-22	233	6,004
Q3-22	240	20,508
Q4-22	222	32,405
Q1-23	194	27,641
Q2-23	223	13,007
Q3-23	210	4,940
Q4-23	234	8,482

“SERIAL” PEG ACQUIRERS

“SERIAL” CORPORATE ACQUIRERS

Name	TTM Dec. 2023		Name	TTM Dec. 2023	
	Platform	Add-on		Add-on	
Audax Group	0	9	labcorp		5
Webster Equity Partners	1	7	dermcare MANAGEMENT		5
HAVENCREST	2	3	CONSTELLATION SOFTWARE INC.		4
AVISTA CAPITAL PARTNERS	0	5	Select MEDICAL		4
KKR	0	4	UnitedHealth Group		4

(1) Excludes add-on investments made by private equity portfolio companies.
 (2) Excludes deals not announced / classified in Capital IQ / Scott-Macon database.
 TTM: Trailing twelve months.

Deal Volume and Value by Industry Segment

- M&A activity remains robust across all segments within the U.S. healthcare industry
- Consistent with prior quarters, a majority of middle-market deals does not disclose transaction values and metrics

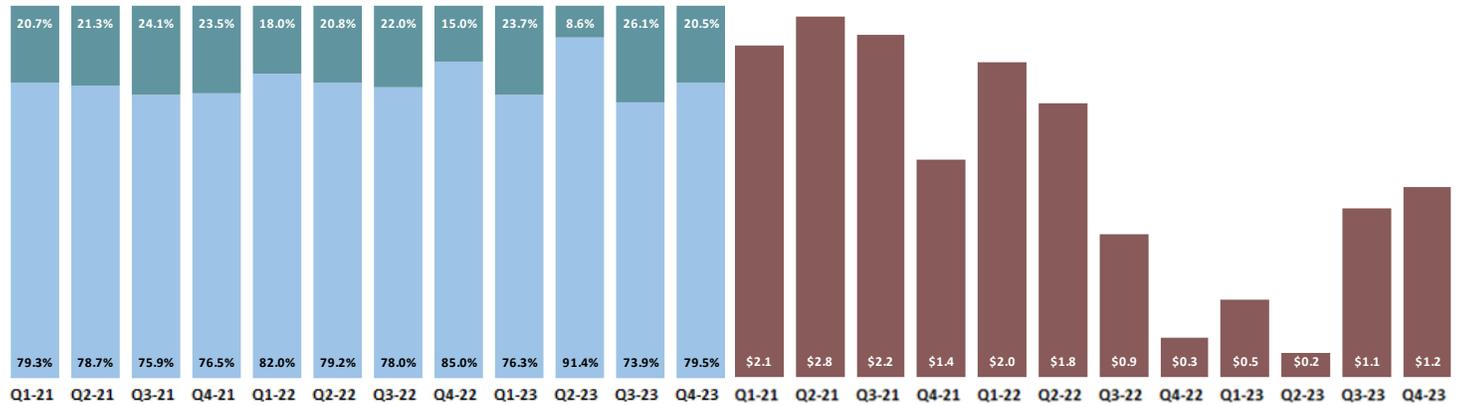
DEAL VOLUME

Value Not Disclosed Value Disclosed

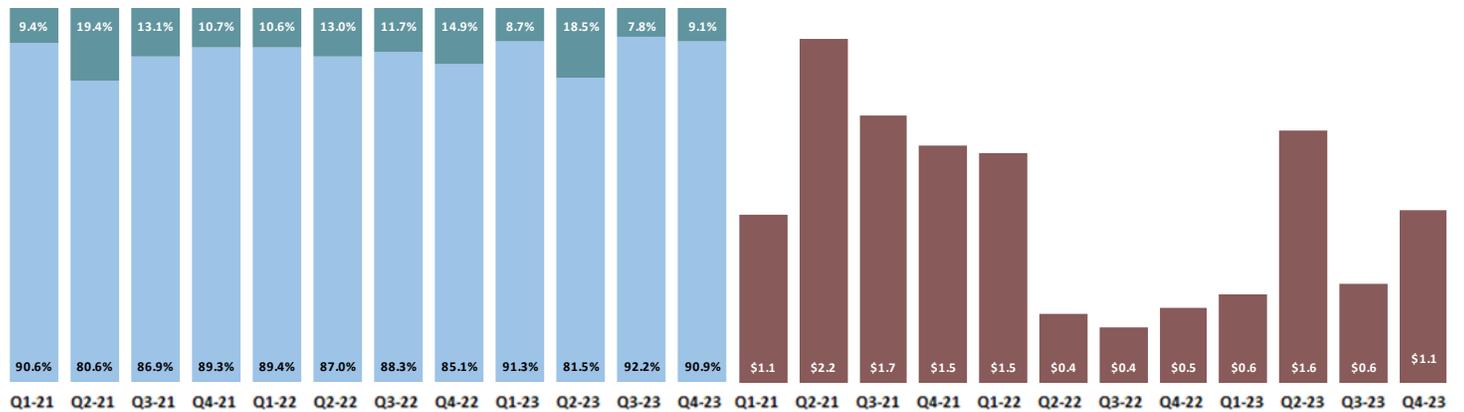
DISCLOSED DEAL VALUE (SUB \$500M)

\$ in billions

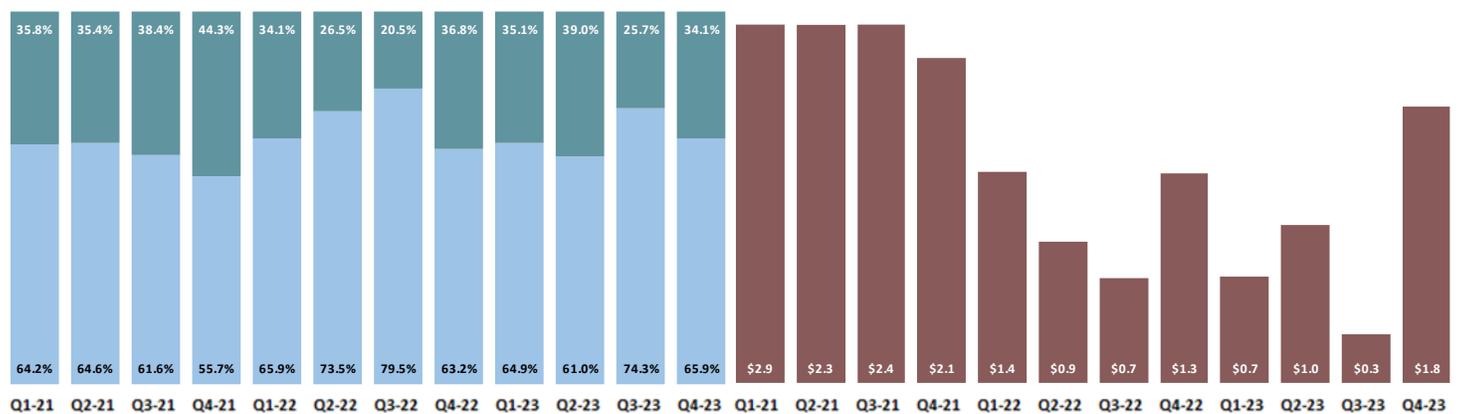
SERVICES



PROVIDERS



PRODUCTS



Overview of Scott-Macon

Scott-Macon is one of the oldest independent investment banks in the United States, focused exclusively on middle-market transactions in the \$10-300 million range. Founded in 1973 by Alfred L. Scott, the firm’s senior professionals have extensive experience in mergers and acquisitions advisory, debt and equity financing, corporate valuations, fairness opinions and general corporate financial consulting.

In business for over 50 years, Scott-Macon has been retained to undertake a diverse range of domestic and international corporate finance engagements for both public and privately-held corporations. The firm’s professionals have significant operating and advisory experience across key industry sectors.

HEALTHCARE INDUSTRY EXPERIENCE

Services Segment	Providers Segment	Products Segment
Revenue Cycle Management	Non-acute Care	Disposables
Facility Management	Home Health & Hospice	Commercial
Tech-enabled	Laboratories	Consumer
Data Analytics	Acute Care	Clinical Devices
Insurance	Long-Term Care	Distribution
Medical Review	Behavioral Health	Non-Clinical Devices
Consulting	Specialty Care	Diagnostic
Regulatory Compliance	Alternative / Integrative Health	Durable Medical Equipment

INDUSTRY GROUPS



Sources

1. Pitchbook
2. S&P CapitalIQ
3. Scott-Macon proprietary transaction information
4. SEC Filings

Disclaimer:

In the preparation of the information contained in this document, Scott-Macon Group, Inc. has endeavored to present information that is as accurate and current as possible from sources believed to be reliable. However, inadvertent errors can occur. Therefore, the information is provided “as is”, without any representation or warranty of any kind, expressed or implied. Any reproduction, retransmission, republication, or other use of all or part of this document is expressly prohibited, unless written permission has been granted by Scott-Macon Group, Inc. All other rights are reserved.

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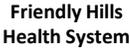
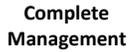
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Select Healthcare Transactions

 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has entered into a debt facility with</p> 	 <p>has been acquired by</p> 	 <p>has acquired</p> 	 <p>has been acquired by</p> 
 <p>has been recapitalized by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has acquired</p> 	 <p>has been acquired by</p> 
 <p>has been acquired by</p>  <p>a portfolio company of</p> 	 <p>has been acquired by</p> 	<p>Pioneer HealthCare</p> <p>has been acquired by a joint venture between</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 
 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 
 <p>has sold its securement division to</p> 	 <p>has acquired</p> 	 <p>has acquired</p> 	 <p>has acquired</p> 	 <p>has sold its managed care business to</p> 	<p>Medical Bill Audits</p> <p>has been acquired by</p> 

Note: These included companies where Principals of Scott-Macon were active advisors while employed at Scott-Macon and previous firms. All logos listed above are registered trademarks of the respective companies.

Trailing 18 Month M&A Transactions

SERVICES

Announced Date	Target	Buyer	Enterprise Value	Enterprise Value /	
				Revenue	EBITDA
10/23/2023	Medical Search International/DRW Healthcare Staffing	AMN Healthcare Services, Inc.	\$ 300.0	NM	NA
10/11/2023	Sharecare, Inc.	Claritas Capital	672.3	NM	NA
10/04/2023	SomaLogic, Inc.	Standard BioTools Inc.	124.5	NA	NM
09/06/2023	NextGen Healthcare, Inc.	Thoma Bravo, L.P.	1,763.8	2.60x	NM
08/09/2023	Computer Task Group, Incorporated	Cegeka Groep NV	182.0	0.60x	10.7x
08/07/2023	Tabula Rasa HealthCare, Inc.	Exact Care Pharmacy, LLC	595.1	1.76x	NM
04/24/2023	RSKM, LLC	Kovo HealthTech Corporation	2.7	0.82x	NA
03/23/2023	Advanced Diagnostic Laboratory, LLC	Unknown Buyer	1.3	0.50x	NA
03/06/2023	Weekend Health, Inc.	WW International, Inc.	104.2	4.17x	NA
12/21/2022	IsoPlexis Corporation	Berkeley Lights, Inc.	54.8	2.90x	NM
09/08/2022	Sigmaways, Inc	HeartCore Enterprises, Inc.	10.6	1.22x	NA
09/05/2022	Signify Health, Inc.	CVS Pharmacy, Inc.	7,817.0	9.3x	NM
07/21/2022	1Life Healthcare, Inc.	Amazon.com, Inc.	4,008.1	4.50x	NM
07/12/2022	Sharps Compliance Corp.	Aurora Capital Partners	165.1	2.39x	NM
07/07/2022	Meridian Bioscience, Inc.	SD BioSensor, Inc	1,480.6	4.31x	14.2x
Median			\$ 182.0	2.50x	12.4x

Note: \$ in millions. Information above only represents transactions with partial or full announced deal terms.

ND: SM proprietary deal stat has been included in the median.

NA: Not available.

NM: Not meaningful.

Trailing 18 Month M&A Transactions

PROVIDERS

Announced Date	Target	Buyer	Enterprise Value	Enterprise Value /	
				Revenue	EBITDA
11/17/2023	Coastal Carolina Hospital/East Cooper Medical Center/Hilton Head Hospital	Novant Health, Inc.	\$ 2,400.0	4.35x	16.0x
11/01/2023	The Obstetrics, Doppler Monitoring, and Gynecology Surgery Markets Assets of Cook Medical	The Cooper Companies, Inc.	300.0	5.36x	NA
10/27/2023	Digital Diagnostics Imaging, Inc.	Kingsway Search Xcelerator Inc.	11.0	2.62x	6.1x
08/17/2023	Bruker Cellular Analysis, Inc.	Bruker Corporation	105.4	1.47x	NM
07/26/2023	QDx Pathology Services, Inc.	LabGenomics USA, LLC	57.6	1.16x	NA
06/22/2023	Conformis, Inc.	Restor3D, Inc.	7.4	0.12x	NM
06/08/2023	Respiratory Health Business of Avanos Medical, Inc.	SunMed, LLC	110.0	0.81x	NA
06/08/2023	Dialysis Product Portfolio and BioSentry Product of AngioDynamics, Inc.	Merit Medical Systems, Inc.	100.0	3.03x	NA
06/07/2023	Single Vision Solution, Inc.	Fielmann Aktiengesellschaft	105.0	1.12x	NA
06/05/2023	Amedisys, Inc.	Optum, Inc.	3,854.5	1.73x	15.4x
03/24/2023	CareOne, LLC	New Frontier Energy, Inc.	2.2	3.63x	NA
02/08/2023	Oak Street Health, Inc.	CVS Health Corporation	10,466.9	4.84x	NM
02/08/2023	Cardiovascular Systems, Inc.	Abbott Laboratories	772.0	3.22x	NM
01/03/2023	Great Elm Healthcare, LLC	QHM Holdings Inc.	80.0	1.33x	6.2x
12/22/2022	ICU Eyewear, Inc.	1847 Holdings, LLC	4.5	0.24x	2.6x
11/30/2022	80% stake in Thirteen-clinic physical therapy practice	U.S. Physical Therapy, Inc.	31.3	2.60x	NA
11/29/2022	Physical medicine assets of Biodex Medical Systems, Inc	Salona Global Medical Device Corporation	8.0	0.44x	NA
11/01/2022	Fourteen-clinic physical therapy practice	U.S. Physical Therapy, Inc.	41.5	4.61x	NA
10/11/2022	SeaSpine Holdings Corporation	Orthofix Medical Inc.	281.6	1.23x	NM
10/03/2022	Two-Clinic Physical Therapy Practice	U.S. Physical Therapy, Inc.	5.3	2.10x	NA
10/03/2022	Apple Home Healthcare, Ltd.	Addus HomeCare Corporation	14.7	1.47x	NA
09/01/2022	Six-Clinic Physical Therapy Practice in West Virginia and Pennsylvania	U.S. Physical Therapy, Inc.	5.0	2.00x	NA
07/08/2022	Aamani Healthcare Group	IL2M International Corp	51.8	8.52x	NA
Median			\$ 58.5	1.86x	10.5x

Note: \$ in millions. Information above only represents transactions with partial or full announced deal terms.

ND: SM proprietary deal stat has been included in the median.

NA: Not available.

NM: Not meaningful.

APPENDIX I

Trailing 18 Month M&A Transactions

PRODUCTS						
Announced Date	Target	Buyer	Enterprise Value	Enterprise Value /		
				Revenue	EBITDA	
12/13/2023	Acclarent, Inc.	Integra LifeSciences Holdings Corporation	\$ 280.0	2.55x	NA	
11/22/2023	Axelerist, Inc.	ADDvise Group AB (publ)	29.4	3.38x	6.5x	
11/20/2023	TeDan Surgical Innovations, Inc.	Halma plc	100.0	3.42x	NA	
11/16/2023	Pathology Watch Inc.	Sonic Healthcare Limited	130.0	8.67x	NA	
10/24/2023	Paragon Medical, Inc.	AMETEK, Inc.	1,900.0	3.80x	NA	
08/08/2023	AlterG, Inc.	Rewalk Robotics, Inc.	19.0	0.95x	NA	
07/31/2023	Resolute Innovation, Inc.	Research Solutions, Inc.	4.6	3.54x	NA	
06/15/2023	Innovative Endoscopy Components, L.L.C.	ADDvise Group AB (publ)	11.8	1.25x	6.9x	
05/16/2023	Arrowhead Medical, LLC	Salona Global Medical Device Corporation	0.9	0.24x	NA	
04/18/2023	Home Medical Products, Inc.	Viemed, Inc.	28.0	1.00x	4.1x	
03/14/2023	Ultra Clean Systems, Inc.	Datascope Corporation	16.0	1.86x	NA	
02/17/2023	Diabetic Supply Inc.	ADDvise Group AB (publ)	14.6	1.80x	4.4x	
02/14/2023	X-Ray Cassette Repair Company, Inc.	ADDvise Group AB (publ)	14.8	1.62x	7.7x	
02/09/2023	NuVasive, Inc.	Globus Medical, Inc.	3,592.1	2.99x	15.3x	
01/31/2023	Chembio Diagnostics, Inc.	Biosynex SA	24.1	0.49x	NM	
01/31/2023	Chembio Diagnostics, Inc.	Biosynex SA	24.1	0.49x	NM	
01/26/2023	Brio Nutrition, LLC	1606 Corp.	1.2	1.54x	NA	
12/21/2022	Substantially All of the Operating Assets of American Bio Medica Corporation	Healgen Scientific, LLC	4.6	2.08x	NA	
11/30/2022	Orthofix Medical Inc.	Uknown Buyer	475.8	1.03x	NM	
11/29/2022	Apollo Endosurgery, Inc.	Boston Scientific Corporation	632.3	8.82x	NM	
10/17/2022	Ohio Medical Corporation	ESAB Corporation	127.0	2.82x	NA	
10/03/2022	IZI Medical Products, Inc.	Halma plc	168.0	5.11x	NA	
07/27/2022	Integra Life Sciences Divestiture of Wound Care Business	Gentell, Inc.	28.8	1.07x	NA	
Median			\$ 26.1	1.83x	6.7x	

Note: \$ in millions. Information above only represents transactions with partial or full announced deal terms.
 ND: SM proprietary deal stat has been included in the median.
 NA: Not available.
 NM: Not meaningful.

Public Company Performance

SERVICES

	Stock Price as of 12/31/23	52-Week % Change	Market Cap	Enterprise Value (EV)	LTM Revenue	EBITDA Margins	EV/LTM	
							Revenue	EBITDA
Healthcare IT and Tech-enabled Services								
Veradigm Inc.	\$ 10.49	(40.5%)	\$ 1,146	\$ 872	\$ 1,529	7.5%	0.57x	7.6x
Apollo Medical Holdings, Inc.	38.30	29.4%	1,706	1,668	1,328	8.9%	1.26x	14.1x
Doximity, Inc.	28.04	(16.4%)	5,213	5,105	468	36.3%	10.90x	30.0x
Definitive Healthcare Corp.	9.94	(9.6%)	1,156	1,350	246	8.1%	5.49x	67.6x
Evolent Health, Inc.	33.03	17.6%	3,797	4,266	1,790	6.0%	2.38x	39.5x
Model N, Inc.	26.93	(33.6%)	1,044	1,031	254	1.8%	4.06x	NM
MultiPlan Corporation	1.44	25.2%	935	5,434	958	65.9%	5.67x	8.6x
National Research Corporation	39.56	6.1%	971	1,001	149	31.0%	6.74x	21.8x
Omniceil, Inc.	37.63	(25.4%)	1,711	1,847	1,147	4.8%	1.61x	33.2x
R1 RCM Inc.	10.57	(3.5%)	4,432	6,082	2,212	22.5%	2.75x	12.2x
Sharecare, Inc.	1.08	(32.5%)	381	255	463	(15.2%)	0.55x	NM
Mean		(14.6%)	\$ 1,775	\$ 2,253	\$ 857	7.3%	3.32x	24.9x
Median		(16.4%)	\$ 1,146	\$ 1,350	\$ 468	7.5%	2.38x	17.9x
Consumer Driven Healthcare								
23andMe Holding Co.	\$ 0.91	(57.7%)	\$ 438	\$ 274	\$ 248	(127.2%)	1.11x	NM
Accolade, Inc.	12.01	54.2%	916	927	388	(22.8%)	2.39x	NM
HealthEquity, Inc.	66.30	7.6%	5,689	6,289	971	26.9%	6.48x	24.1x
GoodRx Holdings, Inc.	6.70	43.8%	2,721	2,638	738	11.4%	3.58x	31.4x
Teladoc Health, Inc.	21.55	(8.9%)	3,568	4,026	2,602	5.0%	1.55x	31.2x
Mean		7.8%	\$ 2,666	\$ 2,831	\$ 990	(21.4%)	3.02x	28.9x
Median		7.6%	\$ 2,721	\$ 2,638	\$ 738	5.0%	2.39x	31.2x
Facilities Management								
Agiliti, Inc.	\$ 7.92	(51.4%)	\$ 1,068	\$ 2,204	\$ 1,164	21.8%	1.89x	8.7x
Healthcare Services Group, Inc.	10.37	(13.6%)	766	755	1,671	3.3%	0.45x	13.5x
Stericycle, Inc.	49.56	(0.7%)	4,585	6,331	2,678	15.9%	2.36x	14.9x
Mean		(21.9%)	\$ 2,140	\$ 3,097	\$ 1,838	13.7%	1.57x	12.3x
Median		(13.6%)	\$ 1,068	\$ 2,204	\$ 1,671	15.9%	1.89x	13.5x
Workforce Solutions								
AMN Healthcare Services, Inc.	\$ 74.88	(27.2%)	\$ 2,830	\$ 4,101	\$ 3,789	13.2%	1.08x	8.2x
Cross Country Healthcare, Inc.	22.64	(14.8%)	796	784	2,020	6.7%	0.39x	5.8x
HealthStream, Inc.	27.03	8.8%	819	799	279	20.5%	2.86x	14.0x
Mean		(11.0%)	\$ 1,481	\$ 1,895	\$ 2,029	13.4%	1.44x	9.3x
Median		(14.8%)	\$ 819	\$ 799	\$ 2,020	13.2%	1.08x	8.2x

CONTINUED ON THE NEXT PAGE

Public Company Performance

SERVICES (2)

\$ in millions, except per share data	Stock Price as	52-Week	Market	Enterprise	LTM	EBITDA	EV/LTM	
	of 12/31/23	% Change	Cap	Value (EV)	Revenue	Margins	Revenue	EBITDA
Insurance - Commercial								
Cigna Group	\$ 299.45	(9.6%)	\$ 87,625	\$ 110,733	\$ 195,187	6.1%	0.57x	9.2x
Elevance Health, Inc.	471.56	(8.1%)	110,797	129,391	171,340	6.7%	0.76x	11.3x
Humana Inc.	457.81	(10.6%)	56,361	64,269	106,374	4.6%	0.60x	13.1x
UnitedHealth Group Incorporated	526.47	(0.7%)	486,945	524,055	371,622	9.8%	1.41x	14.4x
Mean		(7.3%)	\$ 185,432	\$ 207,112	\$ 211,131	6.8%	0.83x	12.0x
Median		(8.8%)	\$ 99,211	\$ 120,062	\$ 183,264	6.4%	0.68x	12.2x
Insurance - Government								
agilon health, inc.	\$ 12.55	(22.2%)	\$ 5,096	\$ 4,979	\$ 4,191	(2.9%)	1.19x	NM
Alignment Healthcare, Inc.	8.61	(26.8%)	1,628	1,407	1,720	(6.8%)	0.82x	NM
Centene Corporation	74.21	(9.5%)	39,643	41,327	141,266	4.3%	0.29x	6.8x
Clover Health Investments, Corp.	0.95	2.4%	464	170	2,440	(9.9%)	NM	NM
Molina Healthcare, Inc.	361.31	9.4%	21,064	18,727	33,003	5.2%	0.57x	10.8x
Oscar Health, Inc.	9.15	272.0%	2,066	575	5,861	(3.5%)	NM	NM
Privia Health Group, Inc.	23.03	1.4%	2,719	2,398	1,581	1.7%	1.52x	NM
Mean		32.4%	\$ 10,383	\$ 9,941	\$ 27,152	(1.7%)	0.88x	8.8x
Median		1.4%	\$ 2,719	\$ 2,398	\$ 4,191	(2.9%)	0.82x	8.8x
Distribution								
CVS Health Corporation	\$ 78.96	(15.3%)	\$ 101,613	\$ 172,802	\$ 356,623	5.2%	0.48x	9.4x
Walgreens Boots Alliance, Inc.	26.11	(30.1%)	22,557	56,477	142,406	2.8%	0.40x	14.1x
Mean		(22.7%)	\$ 62,085	\$ 114,640	\$ 249,515	4.0%	0.44x	11.7x
Median		(22.7%)	\$ 62,085	\$ 114,640	\$ 249,515	4.0%	0.44x	11.7x
Labs								
Laboratory Corporation of America	\$ 227.29	(3.5%)	\$ 19,297	\$ 24,714	\$ 12,162	14.0%	2.03x	14.5x
Quest Diagnostics Incorporated	137.88	(11.9%)	15,503	20,186	9,252	18.8%	2.18x	11.6x
Mean		(7.7%)	\$ 17,400	\$ 22,450	\$ 10,707	16.4%	2.11x	13.1x
Median		(7.7%)	\$ 17,400	\$ 22,450	\$ 10,707	16.4%	2.11x	13.1x
Median		(9.5%)	\$ 2,719	\$ 2,638	\$ 1,720	6.1%	1.41x	13.9x

Public Company Performance

PROVIDERS

\$ in millions, except per share data	Stock Price as	52-Week	Market	Enterprise	LTM	EBITDA	EV/LTM	
	of 12/31/23	% Change	Cap	Value (EV)	Revenue	Margins	Revenue	EBITDA
Acute								
Community Health Systems, Inc.	\$ 3.13	(27.5%)	\$ 409	\$ 12,545	\$ 12,490	11.0%	1.00x	9.1x
HCA Healthcare, Inc.	270.68	12.8%	72,450	113,374	64,968	19.6%	1.75x	8.9x
Nutex Health Inc.	0.18	(90.5%)	121	422	232	(2.4%)	1.82x	NM
Tenet Healthcare Corporation	75.57	54.9%	7,674	22,659	20,548	17.8%	1.10x	6.2x
Mean		(12.6%)	\$ 20,164	\$ 37,250	\$ 24,559	11.5%	1.42x	8.1x
Median		(7.4%)	\$ 4,042	\$ 17,602	\$ 16,519	14.4%	1.42x	8.9x
Senior Living / Long-term Care								
Brookdale Senior Living Inc.	\$ 5.82	113.2%	\$ 1,096	\$ 5,626	\$ 2,956	11.5%	1.90x	16.5x
Ensign Group, Inc.	112.21	18.6%	6,283	7,645	3,729	8.8%	2.05x	23.4x
InnovAge Holding Corp.	6.00	(16.4%)	815	874	721	(2.0%)	1.21x	NM
National HealthCare Corporation	92.42	55.3%	1,416	1,403	1,135	8.2%	1.24x	15.0x
Mean		42.7%	\$ 2,403	\$ 3,887	\$ 2,135	6.6%	1.60x	18.3x
Median		37.0%	\$ 1,256	\$ 3,514	\$ 2,046	8.5%	1.57x	16.5x
Behavioral								
Acadia Healthcare Company, Inc.	\$ 77.76	(5.5%)	\$ 7,171	\$ 8,605	\$ 2,861	21.5%	3.01x	14.0x
LifeStance Health Group, Inc.	7.83	58.5%	2,964	3,408	1,004	(6.7%)	3.39x	NM
Universal Health Services, Inc.	152.44	8.2%	10,405	15,708	14,025	12.4%	1.12x	9.1x
Mean		20.4%	\$ 6,847	\$ 9,241	\$ 5,964	9.1%	2.51x	11.5x
Median		8.2%	\$ 7,171	\$ 8,605	\$ 2,861	12.4%	3.01x	11.5x
Home Health								
Addus HomeCare Corporation	\$ 92.85	(6.7%)	\$ 1,486	\$ 1,623	\$ 1,029	9.9%	1.58x	15.9x
Amedisys, Inc.	95.06	13.8%	3,102	3,463	2,236	9.7%	1.55x	16.0x
Chemed Corporation	584.75	14.6%	8,776	8,739	2,225	16.6%	3.93x	23.7x
Option Care Health, Inc.	33.69	12.0%	5,968	6,680	4,302	8.8%	1.55x	17.7x
Mean		8.4%	\$ 4,833	\$ 5,126	\$ 2,448	11.2%	2.15x	18.3x
Median		12.9%	\$ 4,535	\$ 5,072	\$ 2,231	9.8%	1.56x	16.8x
Specialty								
DaVita Inc.	\$ 104.76	40.3%	\$ 9,570	\$ 20,306	\$ 12,140	19.3%	1.67x	8.7x
Encompass Health Corporation	66.72	11.6%	6,688	9,552	4,801	20.9%	1.99x	9.5x
Pediatrix Medical Group, Inc.	9.30	(37.4%)	770	1,399	1,995	9.7%	0.70x	7.2x
ModivCare Inc.	43.99	(51.0%)	624	1,724	2,702	5.5%	0.64x	11.6x
RadNet, Inc.	34.77	84.7%	2,361	3,557	1,580	13.7%	2.25x	16.5x
Select Medical Holdings Corporation	23.50	(5.4%)	3,013	7,958	6,587	11.1%	1.21x	10.9x
Surgery Partners, Inc.	31.99	14.8%	4,015	6,781	2,715	18.9%	2.50x	13.2x
U.S. Physical Therapy, Inc.	93.14	14.9%	1,396	1,509	585	14.4%	2.58x	17.9x
Mean		9.1%	\$ 3,555	\$ 6,598	\$ 4,138	14.2%	1.69x	11.9x
Median		13.2%	\$ 2,687	\$ 5,169	\$ 2,709	14.0%	1.83x	11.3x
Median		12.8%	\$ 3,013	\$ 6,680	\$ 2,715	11.1%	1.67x	13.6x

NM: Not meaningful.

Public Company Performance

PRODUCTS

\$ in millions, except per share data	Stock Price as	52-Week	Market	Enterprise	LTM	EBITDA	EV/LTM	
	of 12/31/23	% Change	Cap	Value (EV)	Revenue	Margins	Revenue	EBITDA
Supplies & Distribution								
Becton, Dickinson and Company	243.83	(4.1%)	70,599	85,529	19,492	25.2%	4.39x	17.4x
Cardinal Health, Inc.	100.80	31.1%	24,844	24,976	216,148	1.3%	0.12x	9.2x
FIGS, Inc.	6.95	3.3%	1,175	1,013	546	4.7%	1.86x	39.2x
Henry Schein, Inc.	75.71	(5.2%)	9,838	11,959	12,693	8.4%	0.94x	11.2x
ICU Medical, Inc.	99.74	(36.7%)	2,408	3,926	2,249	12.9%	1.75x	13.5x
McKesson Corporation	462.98	23.4%	61,605	67,263	301,506	1.4%	0.22x	15.7x
Owens & Minor, Inc.	19.27	(1.3%)	1,474	3,637	10,334	4.7%	0.35x	7.4x
Patterson Companies, Inc.	28.45	1.5%	2,636	3,300	6,552	5.7%	0.50x	8.9x
Premier, Inc.	22.36	(36.1%)	2,676	2,485	1,316	37.4%	1.89x	5.1x
West Pharmaceutical Services, Inc.	352.12	49.6%	26,053	25,508	2,950	28.7%	8.65x	30.1x
Mean		2.6%	\$ 20,331	\$ 22,960	\$ 57,379	13.0%	2.07x	15.8x
Median		0.1%	\$ 6,257	\$ 7,942	\$ 8,443	7.1%	1.34x	12.3x
Durable Medical Equipment								
ResMed Inc.	172.02	(17.3%)	25,301	26,482	4,504	30.4%	5.88x	19.4x
Mean		(17.3%)	\$ 25,301	\$ 26,482	\$ 4,504	30.4%	5.88x	19.4x
Median		(17.3%)	\$ 25,301	\$ 26,482	\$ 4,504	30.4%	5.88x	19.4x
Medical Devices & Products								
Abbott Laboratories	\$ 110.07	0.3%	\$ 191,088	\$ 200,065	\$ 40,109	26.1%	4.99x	19.1x
Baxter International Inc.	38.66	(24.2%)	19,613	30,783	14,813	18.7%	2.08x	11.1x
Boston Scientific Corporation	57.81	24.9%	84,691	93,394	14,240	25.4%	6.56x	25.8x
Hologic, Inc.	71.45	(4.5%)	17,148	17,794	3,969	31.4%	4.48x	14.3x
Johnson & Johnson	156.74	(11.3%)	377,317	385,890	85,159	35.9%	4.53x	12.6x
Medtronic plc	82.38	6.0%	109,537	133,306	31,958	26.5%	4.17x	15.7x
Mettler-Toledo International Inc.	1,212.96	(16.1%)	26,302	28,428	3,788	30.7%	7.50x	24.4x
Stryker Corporation	299.46	22.5%	113,776	124,299	20,498	25.6%	6.06x	23.7x
Teleflex Incorporated	249.34	(0.1%)	11,717	13,421	2,974	25.5%	4.51x	17.7x
Mean		(0.3%)	\$ 105,688	\$ 114,153	\$ 24,168	27.3%	4.99x	18.3x
Median		(0.1%)	\$ 84,691	\$ 93,394	\$ 14,813	26.1%	4.53x	17.7x

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Public Company Performance

PRODUCTS (2)

\$ in millions, except per share data	Stock Price as	52-Week	Market	Enterprise	LTM	EBITDA	EV/LTM	
	of 12/31/23	% Change	Cap	Value (EV)	Revenue	Margins	Revenue	EBITDA
Specialty Devices & Products								
AngioDynamics, Inc.	7.84	(43.1%)	312	256	330	1.4%	0.78x	56.0x
AtriCure, Inc.	35.69	(19.6%)	1,692	1,682	399	(4.1%)	4.21x	NM
DexCom, Inc.	124.09	9.6%	47,945	49,973	3,622	21.6%	13.80x	63.8x
Edwards Lifesciences Corporation	76.25	2.2%	46,246	45,797	6,005	31.2%	7.63x	24.4x
Glaukos Corporation	79.49	82.0%	3,877	4,167	315	(28.7%)	13.24x	NM
Globus Medical, Inc.	53.29	(28.2%)	7,343	7,397	1,568	26.7%	4.72x	17.7x
Inogen, Inc.	5.49	(72.1%)	128	26	328	(13.2%)	NM	NM
Intuitive Surgical, Inc.	337.36	27.1%	118,775	116,115	7,124	30.4%	NM	53.5x
LeMaitre Vascular, Inc.	56.76	23.3%	1,264	1,262	186	23.3%	6.80x	29.1x
Masimo Corporation	117.21	(20.8%)	6,194	7,069	2,116	14.3%	3.34x	23.4x
Utah Medical Products, Inc.	84.22	(16.2%)	306	213	50	50.8%	4.24x	8.4x
Mean		(5.1%)	\$ 21,280	\$ 21,269	\$ 2,004	14.0%	6.53x	34.5x
Median		(16.2%)	\$ 3,877	\$ 4,167	\$ 399	21.6%	4.72x	26.8x
Consumer								
Prestige Consumer Healthcare Inc.	\$ 61.22	(2.2%)	\$ 3,038	\$ 4,188	\$ 1,134	33.5%	3.69x	11.0x
Mean		(1.8%)	\$ 13,972	\$ 16,802	\$ 5,309	29.0%	3.40x	11.8x
Median		(1.8%)	\$ 13,972	\$ 16,802	\$ 5,309	29.0%	3.40x	11.8x
Median		(1.4%)	\$ 17,148	\$ 17,794	\$ 3,969	25.2%	4.24x	17.5x